

PDS Delivers a Strong Start to FY27

Q1 FY27 Revenue Up 15% YoY, PAT Up 43% YoY

Mumbai, 7th August 2026: PDS Limited, the global supply chain solutions company offering customized solutions to global brands and retailers across services like product development, sourcing, manufacturing, and brand management, announced its consolidated financial results for the Q1 FY 2026-27.

Consolidated Financial Results Q1 FY27:

(₹ in cr., unless mentioned otherwise)

Particulars	Q1 FY27	Q1 FY26	Growth
Gross Merchandise Value	5,146	4,634	11.1%
Revenue from Operations	3,444	2,999	14.8%
EBITDA	96	51	90.2%
EBITDA Margin (%)	2.8%	1.7%	111bps
PAT	29	20	42.7%

Key Highlights Q1 FY26:

- Delivered double-digit growth, with Gross Merchandise Value (GMV) rising 11.1% YoY to ₹5,146 crore.
- Built a stronger growth pipeline, with the order book increasing 23% YoY to ₹6,095 crore.
- Achieved profitable growth, with revenue up 14.8% YoY, gross margin expanding 63 bps, and PAT increasing 42.7% YoY.
- Further strengthened the balance sheet, improving net working capital to 1 day and reducing net debt by 73% to ₹29 crore.
- Advanced portfolio optimization, with new investment verticals moving closer to profitability and strategic rationalization progressing on track.
- Expanded strategic partnerships and customer wins, securing marquee mandates with Family Dollar, a leading French retailer, and Pentland Brands – with a combined annual business potential of US\$330 million and partnering with Busana Apparel Group to enhance manufacturing capabilities.

Commenting on the results, **Pallak Seth, Executive Vice Chairman** said, *"The year has begun with encouraging momentum, with broad-based growth across our platform reflected in higher GMV, revenue growth and a healthy order book that provides strong visibility for the quarters ahead. Beyond the financial performance, we continued to strengthen our strategic positioning through marquee customer wins and our partnerships, further expanding the scale and resilience of our global manufacturing network. As global sourcing continues to evolve, PDS remains uniquely positioned to help customers build more agile, diversified and resilient supply chains while creating sustainable long-term value for all stakeholders."*

PDS Limited

Registered Office Address : PDS Tower, 5th Floor, Plot No. 222, Udyog Vihar Phase -1, Industrial Complex Dundahera, Gurgaon - 122016, Haryana, India.

Corporate Office Address: Unit No. 1031 & 1032, Solitaire Corporate Park Andheri- Ghatkopar Link Road, Andheri East, Mumbai 400093, Maharashtra, India.

Sanjay Jain Group CEO said, "The quarter marks another important step in strengthening PDS' financial foundation. Disciplined cash management and tighter working capital controls enabled us to improve net working capital to 1 day and reduce net debt by 73%, significantly strengthening our balance sheet. We continue to advance our new investments towards profitability; the necessary portfolio rationalization is progressing on track. At the same time, we have embarked on our digital and AI transformation journey, which we believe will fundamentally enhance productivity, capital efficiency and operating leverage, positioning PDS for sustainable, profitable long-term growth."

About PDS Limited: (www.pdsltd.com)

PDS Limited is a global fashion infrastructure platform offering product development, sourcing, manufacturing, and distribution for major brands and retailers worldwide handling over \$2.2billion of Gross Merchandise Value. The Company operates a vast global network covering over 90 offices in 22 countries, with over 4,400 employees and 5,500 factory associates worldwide. PDS also offers a bespoke end-to-end outsourcing solution, engaging dedicated talent and infrastructure as an extended arm of retailers and brands. The Company reported consolidated revenues of ₹13,110cr in FY26.

PDS is listed on leading stock exchanges in India, BSE Ltd. (Scrip Code: 538730) and the National Stock Exchange of India Ltd (Scrip Code: PDSL).



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For more information contact:

Neerja Baruah

Lead - Corporate Communications

PDS Limited

Tel: +91 9867623788

E-mail: neerja.baruah@psltd.com

Sumana Sethi

Senior Account Manager

PR Pundit Havas Red

Tel: +91 8800985307

sumana.sethi@prpundithavasred.com

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